Compressing Over-the-Counter Markets

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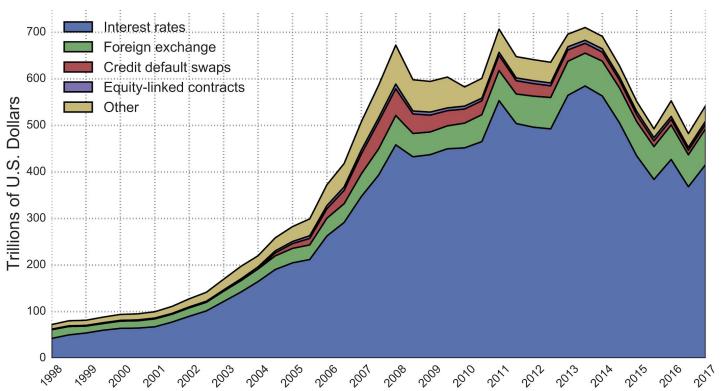
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10th ECMI Annual Conference

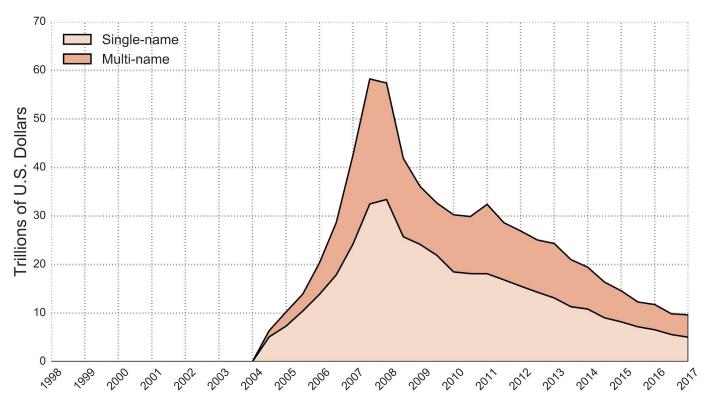
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Size of OTC derivatives markets



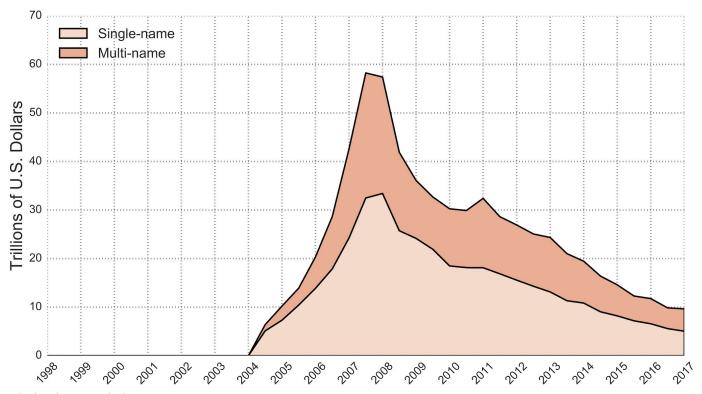
Source: BIS OTC derivatives statistics

Size of OTC CDS markets



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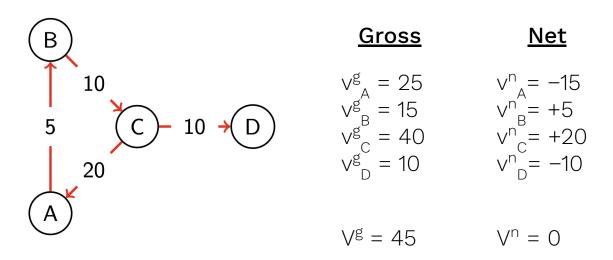
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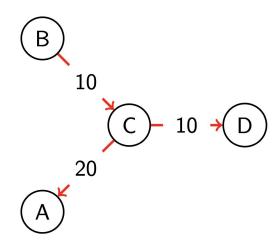


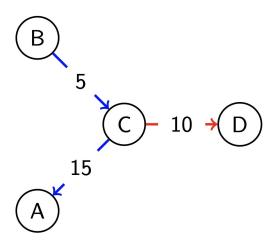


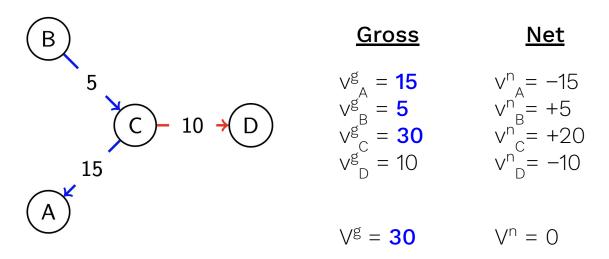
"Banks have turned to a tool known as **portfolio compression** [...] The tool was a **key driver** of the fall in outstanding notional."

Financial Times, May 5, 2016

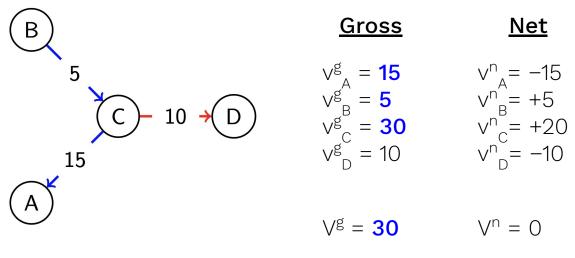






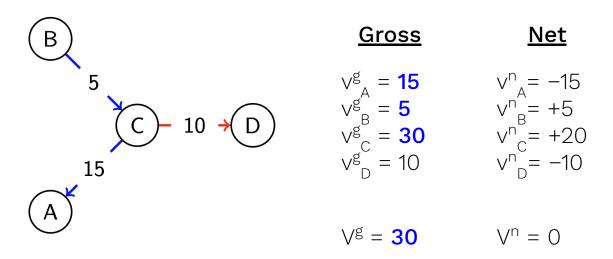


Post-trade technology that reduces gross positions while maintaining net balances



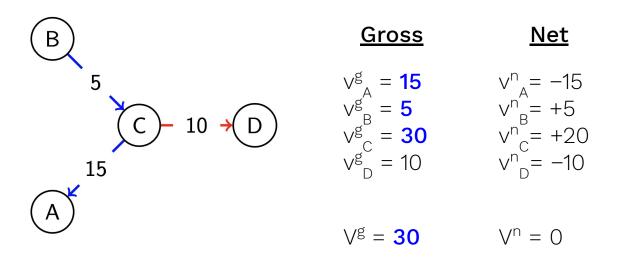
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Post-trade technology that reduces gross positions while maintaining net balances



Remark 1

Post-trade technology that reduces gross positions while maintaining net balances



Remark 2

Compression is a multilateral netting technique that does not require a Clearinghouse or Central Counterparty

Taking stock

Why?

New Regulatory Framework

- → Capital and collateral requirements ~ Leverage ratios
 - ▶ Demand for new post-trade services (Duffie, 2017),(FSB,2017)

How much?

TriOptima (TriReduce): \$1,855 trillion (2003-2020)

Other companies: LMRKTS, Quantile, Capitalab

ISDA: 67% reduction of IRD markets (2010-2016)

Regulation

Defined in MiFIR / Dodd-Franck Supported adoption under EMIR and Dodd-Franck

However...

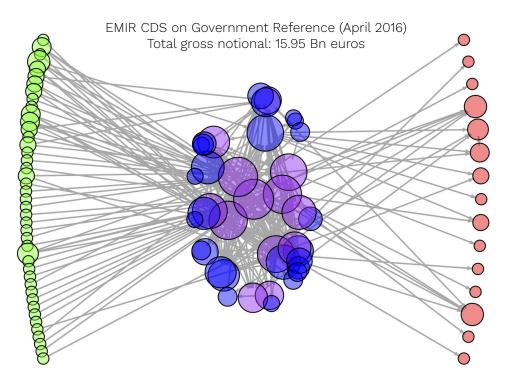
What are the systemic implications of widespread adoption?

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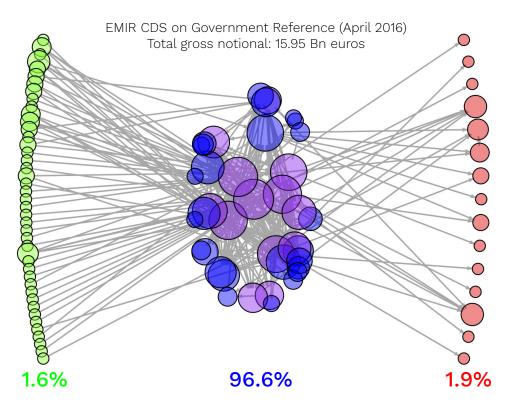
Today

- ↓ fundamentals of the technology
- estimates of a market wide impact
- → policy implications

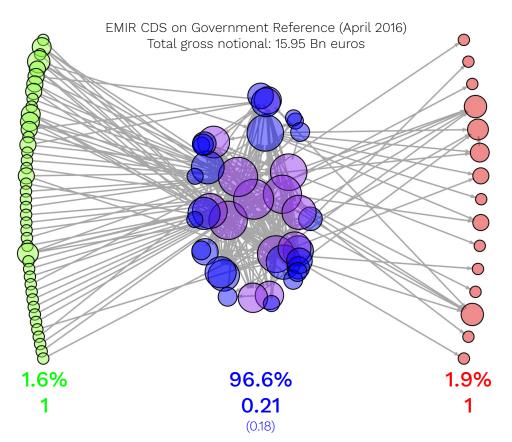
OTC Networks Dealers and customers



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Notional excess

$$\Delta = \sum_{i,j} e_{ij} - rac{(\sum_i |\sum_j e_{ij} - \sum_j e_{ji}|)}{2}$$

Notional excess

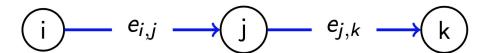
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Gross notional Minimum notional

Notional excess

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Gross notional Minimum notional

Theorem

In a market of fungible and outstanding trades: There is **excess** ⇔ there is **intermediation** in the market



Compression benchmarks

When?

(feasibility)

How much?

(efficiency)

Conservative

Relationship constraints

Non-conservative

No constraints

<u>Hybrid</u>

Intra-dealer → Non-conservative

Dealer-customer → Conservative

Compression benchmarks

When?

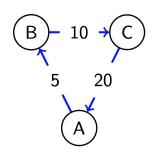
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How much?

(efficiency)

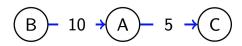
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<u>Hybrid</u>

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Closed chains of intermediation

Chains of intermediation

Compression benchmarks

When?

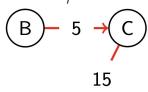
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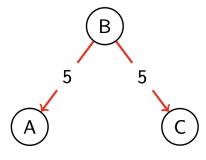




 $\Delta > 0$

Non-conservative

No constraints



$$\nabla = 0$$

<u>Hybrid</u>

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Dealer-customer → Conservative

Application

Approach

Data

Trade state report under EMIR: EU-wide Credit Default Swaps (single name)

- □Oct 2014 Apr 2016
- 100 most traded instruments (ref. entity + maturity) ≈ 70 Bn euros

Implementation

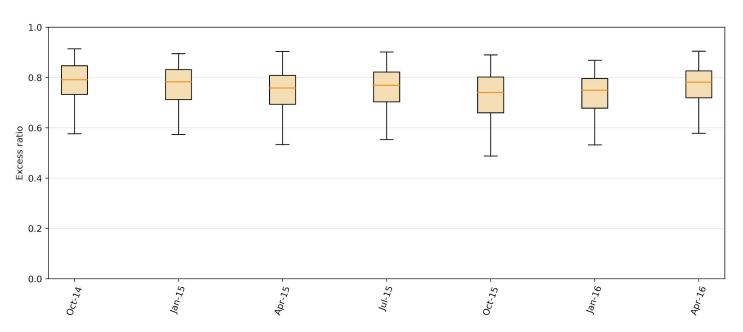
☐ Design optimal solution for each benchmark

Analysis

- 1. Excess levels
- 2. Efficiency of market wide adoption
- 3. (Interaction with Central Counterparties (CCPs))

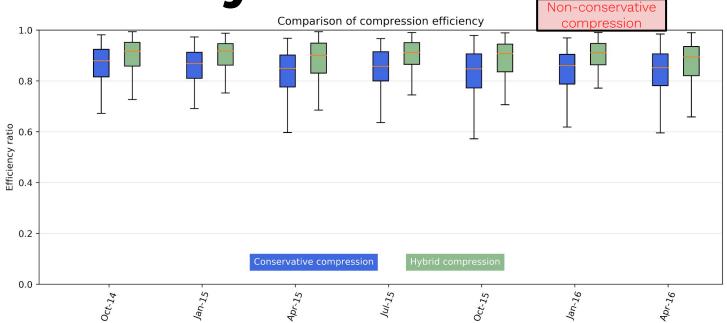
Excess

Excess

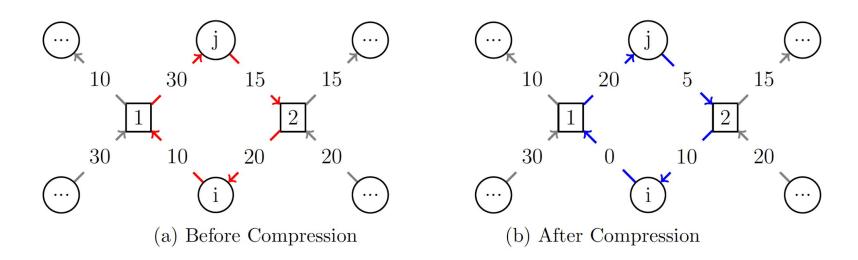


Efficiency

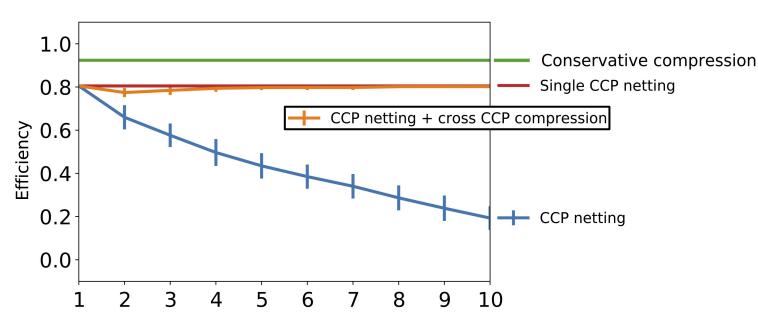
Efficiency



CCP and compression



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Conclusion

Over-the-counter markets generate large excess when intermediation

Average > 75% of total notional

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Excess can be removed by compression

- Coordinated mechanism leading to rapid reduction in aggregate notional
- Private demand driven by regulatory cost of excess
- This demand on its own can explain the large reduction in size in CDS

*Tightly-knit structure of OTC markets*Conservative compression: Average > 80%

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Average > 75% of total notional

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Tightly-knit structure of OTC markets
Conservative compression: Average > 80%

Policy implications

- **Distortion** of aggregate assessments
 - Liquidity, inventory capacity, etc.
- Monitor risk redistribution effects and harmonize participation
 - Intra-dealer vs customers | banks vs non-banks
- Utility beyond the private demand
 - Systemic risk management tool

Thank you!

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Working paper available here

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