



# *Liberalization and Regulation traps*

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# Motivation

- **Financial regulation is prone to big swings**
  - Regulation: Great Depression (1930s), Great Recession (2010s)
  - Deregulation: industrial countries (1980s), developing countries (1990s)
- **Financial regulation as a cause of a financial crisis**
  - Crisis frequency doubled after Bretton Woods (1973)
  - Liberalization before crises in 70% of banking crises (Kaminsky-Rainhart)
- **Institutional quality matters for financial liberalization**
  - Efficient market paradigm: liberalization enhances efficiency
  - Good institutions continue to play an important role
- **Mixed evidence of regulation-crises nexus. Nonlinearity?**

# Empirical Evidence

**From 2000s theoretical debate moved into the empirical field**

- **Initial empirical works**

- negative impact of regulation on financial stability
- larger impact in developing countries

- **After-crisis papers**

- sensitivity of results to regulation measure and crisis identification
- impact depending on the channel (e.g. compliance to Basel principles)

- **Recent results**

- impact depending on the dimension of regulation: technical debate
- mixed results also for developing countries: institutional quality matters

- **Financial Freedom Index**

- 36 countries: Lower FFI, riskier policies (Gonzalez 2005)
- 83 countries: developed vs developing countries (Cubillas-Gonzalez 2014)
- 173 countries: clear results for Economic Financial Index (Bjornskov 2016)

# 2-period 2-asset 2-player Model

## Assumptions and definitions:

- Representative bank and regulator;  $q$  = level of regulation; H = high-risk assets; L = low-risk assets
- $r_p = (1 - q)[1 + r_L + \alpha(r_H - r_L)] - 1$  Portfolio return
- $\delta_p^2 = (1 - q)^2[\alpha^2(\delta_H^2 + \delta_L^2 - 2\rho_{HL}\delta_H\delta_L) + 2\alpha(\rho_{HL}\delta_H\delta_L - \delta_L^2) + \delta_L^2]$  Portfolio risk
- $G = G(q, \theta)$  G caps the level of risky assets determined by the level of regulation  $q$
- $Q = Q(q, \tau)$  Q indicates the loss given default given the level of regulation  $q$

## Step 1 (Bank):

$$\min_{\alpha} \{\delta_p^2\} \quad s. t. \quad a \leq G \quad (\gamma) \quad \text{and} \quad (1 - q)[\alpha r_H + (1 - \alpha)r_L] \geq \bar{r} \quad (\lambda)$$

## Step 2 (Regulator):

$$\max_q \{(1 - q) + \beta(1 - q)[1 + r_L + \alpha(r_H - r_L)](1 - PQ)\}$$

# 2-period 2-asset 2-player Model

Under...	$\hat{\alpha}$	$\partial P / \partial q$
Financial liberalization $\gamma = 0, \lambda = 0$	$\hat{\alpha} = \frac{\delta_L^2 - \rho_{HL}\delta_H\delta_L}{\delta_H^2 + \delta_L^2 - 2\rho_{HL}\delta_H\delta_L}$	$\frac{\delta P}{\delta q} \geq 0$ if $2Q'_G G'_q \geq (1 - q)[Q''_G G_q'^2 + Q'_G G_q'']$
Market constraint $\gamma > 0, \lambda = 0$	$\hat{\alpha}_\gamma = \frac{2(1-q)(\delta_L^2 - \rho_{HL}\delta_H\delta_L) + \gamma(r_H - r_L)}{2(1-q)(\delta_H^2 + \delta_L^2 - 2\rho_{HL}\delta_H\delta_L)}$	$\frac{\delta P}{\delta q} > 0$ if $Q''_G < 0$
Regulatory constraint $\gamma = 0, \lambda > 0$	$\hat{\alpha}_\lambda = G = \frac{2(1-q)(\delta_L^2 - \rho_{HL}\delta_H\delta_L) - \lambda}{2(1-q)(\delta_H^2 + \delta_L^2 - 2\rho_{HL}\delta_H\delta_L)}$	$\frac{\delta P}{\delta q} \leq 0$ if $N'(q)D(q) \leq N(q)D'(q)$

where:

$$N(q) = 1 + \beta(1 + r_L) + \beta(r_H - r_L)(G - (1 - q)G'_q)$$

$$D(q) = \beta(1 + r_L)(Q - (1 - q)Q'_G G'_q) + \beta(r_H - r_L)[QG - (1 - q)(Q'_G G'_q G + QG'_q)]$$

# 2-period 2-asset 2-player Model

$$G = 1 - \frac{\theta}{B(y,z)} \int_0^q x^{a_G-1} (1-x)^{b_G-1} dx$$

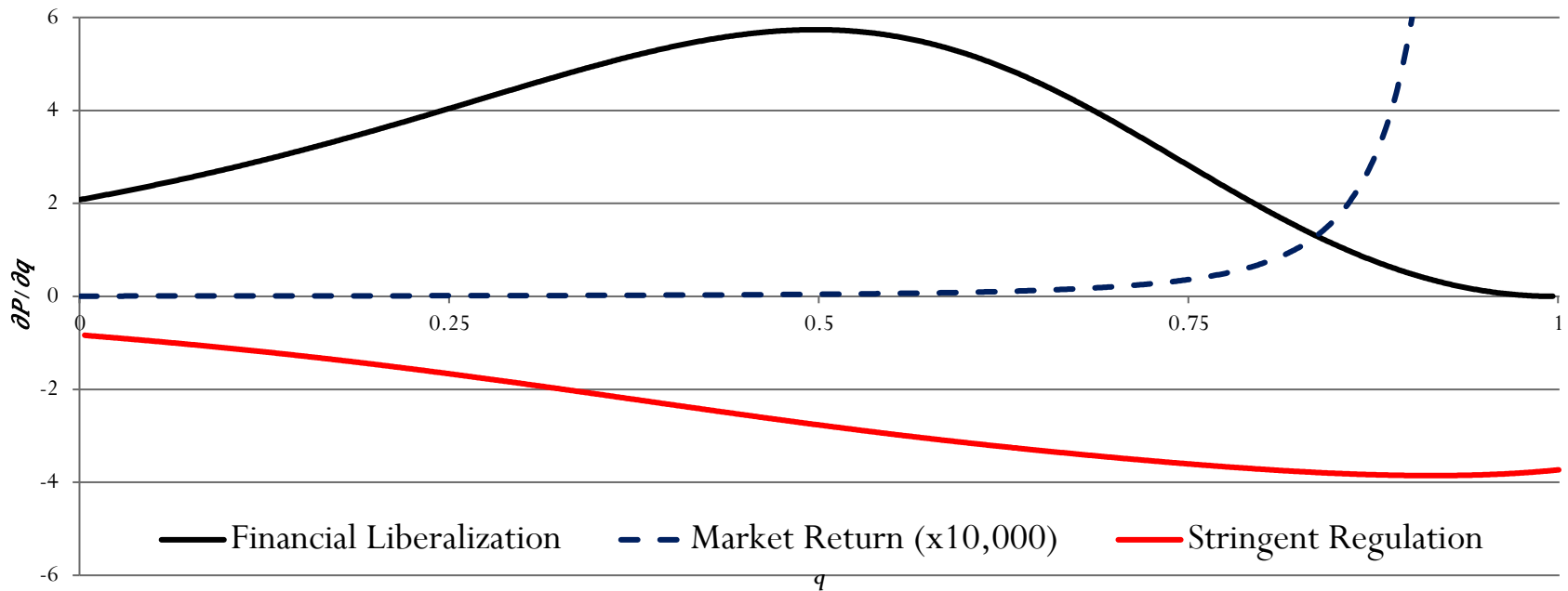
with  $\theta = 1.0$ ,  $a_G = 3$ , and  $b_G = 1$

$$Q = 1 - \frac{\tau}{B(y,z)} \int_0^q x^{a_Q-1} (1-x)^{b_Q-1} dx$$

with  $\tau = 0.5$ ,  $a_Q = 1$ , and  $b_Q = 3$

where  $B(y,z) = \int_y^z x^{a-1} (1-x)^{b-1} dx$

**Figure 1: Impact of regulation on the probability of a crisis under three scenarios.**



NOTES:  $\partial P / \partial q$  is divided by 10,000 under market return scenario. Scenarios are alternative: market return scenario at low levels of  $q$ , financial liberalization at medium levels of  $q$ , and stringent regulation at high levels of  $q$ . This pattern implies an inverted U-shaped relationship between  $q$  and  $P$ .

# Testable Hypotheses

- Assumption: Casual nexus from financial regulation to banking crises
- Aim: How regulation and institution affect the probability of banking crises
- Approach: Probit (with macroeconomics and cultural control variables)
- Advance: Nonlinear relationship or interactive terms

- **H1: LINEARITY.** Too strict regulation limits diversification opportunities and incentives banks to undertake risky policies to achieve profits in line with the rest of the market

$$CRISIS_{it} = f(\alpha + \beta REG_{it} + \gamma INST_{it} + \partial CTRL_{it} + \varepsilon_{it})$$

$$\mathbf{H1: \beta < 0}$$

- **H2: NON-LINEARITY.** Liberalization rises the probability of banking crisis and improves financial stability only after a given threshold (inverted U-shaped link as ‘*liberalization trap*’).

$$CRISIS_{it} = f(\alpha + \beta_1 REG_{it} + \beta_2 REG2_{it} + \gamma INST_{it} + \partial CTRL_{it} + \varepsilon_{it}) \quad \mathbf{H2: \beta_1 > 0, \beta_2 < 0}$$

- **H3: INTERACTION.** The inverted U-shaped link (*liberalization trap*) is more severe in countries with poorer institutions (interactive linear and quadratic terms).

$$CRISIS_{it} = f(\alpha + \beta_1 REG_{it} + \beta_2 REG2_{it} + \gamma INST_{it} + \partial CTRL_{it} + \psi_1 REG * INST + \psi_2 REG2 * INST + \varepsilon_{it})$$

$$\mathbf{H3: \psi_1 < \beta_1, \beta_2 > \psi_2}$$

# Econometric Issues

- **SIMULTANEITY**

- Determinants (included regulation) could be determined by a bank crisis (**ENDOGENEITY PROBLEM**).
- Regulation is quite persistent. Reform needs time to be implemented.

- **POOLED PROBIT WITH ONE-YEAR LAGGED INDEPENDENT VARIABLES**

- Crisis dummy and EU dummy poorly manage time and country effects

- **FIXED EFFECTS MODEL (FE):**

- Limited time dimension severely biases results (**INCIDENTAL PARAMETER PROBLEM**)
- Countries not affected by crises are dropped (**ATTRITION** and **SELECTION BIAS**)

- **RANDOM EFFECTS MODEL (RE):**

- Unbiased if the random effects uncorrelated with independent variables (**ORTHOGONALITY**)
- Crisis could persist (**SERIAL CORRELATION**)



# Main Results

**Table 3: Different specifications of the benchmark model, pooled Probit regressions**

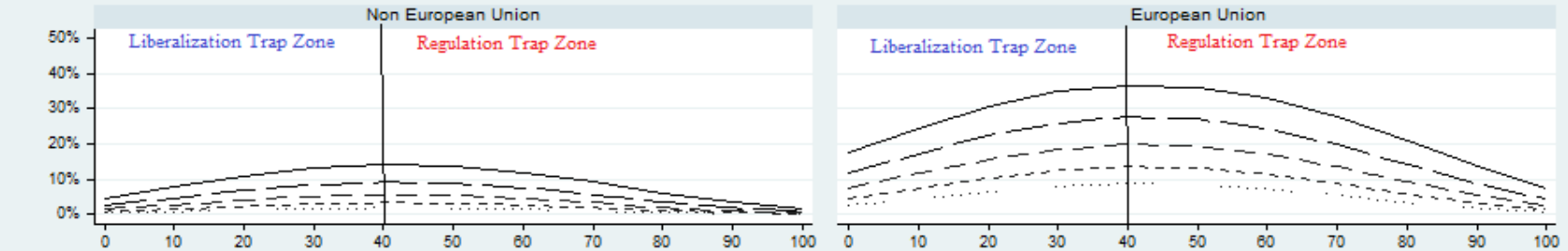
VARIABLES	Base (1)	<i>HYP1</i> (2)	<i>HYP2</i> (3)	<i>HYP1</i> (4)	<i>HYP2</i> (5)	Abiad et al. (6) <sup>a</sup>	Barth et al. (7) <sup>b</sup>
<i>L.GDPpc</i>	0.1126***	0.1169***	0.1463***	0.1508***	0.1772***	-0.0154	0.1798***
<i>L.TOP5</i>	-0.0136***	-0.0134***	-0.0135***	-0.0123***	-0.0123***	-0.0124**	-0.0180***
<i>IQI</i>	-0.5268	-0.8140#	-1.0337*	-0.8094#	-1.0188*	2.1034**	-0.0870
<i>GFC</i>	0.4115***	0.4112***	0.3717***	0.3971***	0.3615***		1.0959***
<i>POST-GFC</i>	-0.6641***	-0.6681***	-0.7248***	-0.6934***	-0.7432***		
<i>EU</i>	0.7371***	0.7359***	0.7530***	0.7285***	0.7404***		0.8835***
<i>L.INF</i>				0.0023**	0.0023**	0.0009	0.0111***
<i>L.CAB</i>				-0.0134*	-0.0137*	0.0068	-0.0076
<i>L.REG</i>		<b>-0.0029</b>	<b>0.0302**</b>	<b>-0.0004</b>	<b>0.0285**</b>	<b>0.1203***</b>	<b>0.0607***</b>
<i>L.REG</i> <sup>2</sup>			<b>-0.0004***</b>		<b>-0.0003**</b>	<b>-0.0013***</b>	<b>-0.0005**</b>
<i>Constant</i>	-0.5845**	-0.3104	-0.7909*	-0.5706	-0.9769**	-3.8068***	-3.0164***
<b>Observations</b>	2,081	2,028	2,028	1,890	1,890	497	995
<b>Pseudo R<sup>2</sup></b>	0.181	0.180	0.188	0.191	0.198	0.155	0.362
<b>LL Model</b>	-413.7	-411.4	-407.1	-389.1	-385.9	-93.41	-198.6
<b>AIC</b>	841.5	838.9	832.3	798.1	793.8	202.8	417.1
<b>BIC</b>	881	883.8	882.8	853.6	854.8	236.5	466.1
<b>F<sub>FALL</sub></b>	88.22	86.90	86.46	83.92	83.39	4.304	69.85
<b>Pr(F<sub>FALL</sub>)&gt;F</b>	0	0	0	0	0	0.038	0
<b>F<sub>FREG</sub></b>	-	0.619	7.973	0.00863	5.764	14.84	9.884
<b>Pr(F<sub>FREG</sub>)&gt;F</b>	-	0.431	0.019	0.926	0.056	0.001	0.007

NOTES: Pooled Probit regressions. Columns 1-5: 138 countries, 1996-2017. Column 6: 91 countries, 1996-2005. Column 7: 180 countries, 1999-2011. Dependent variable *CRISIS* = 1 if a banking crisis occurred, 0 otherwise. *GFC* identifies the period around the Great Financial Crisis (2008-2012). *POST-GFC* identifies the period after the Great Financial Crisis (2013-2017). *EU* = 1 for EU member countries, 0 otherwise. Prefix *L* indicates a one-year lagged variable. See Appendix B for the complete list of variable definitions and sources. (a) *REG* is replaced with the *REG*-rescaled liberalization index from Abiad et al. (2010). (b) *REG* is replaced with the *REG*-rescaled liberalization index from Barth et al. (2013). Pseudo R<sup>2</sup> and LL Model report McFadden's R<sup>2</sup> and the log-likelihood function of the model. AIC and BIC refers to Akaike and Bayesian Information Criterion. *F<sub>FALL</sub>* is the statistics of the full specification F-test. *F<sub>FREG</sub>* is the statistics of a joint F-test on *REG* terms only. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10, # p<0.15.

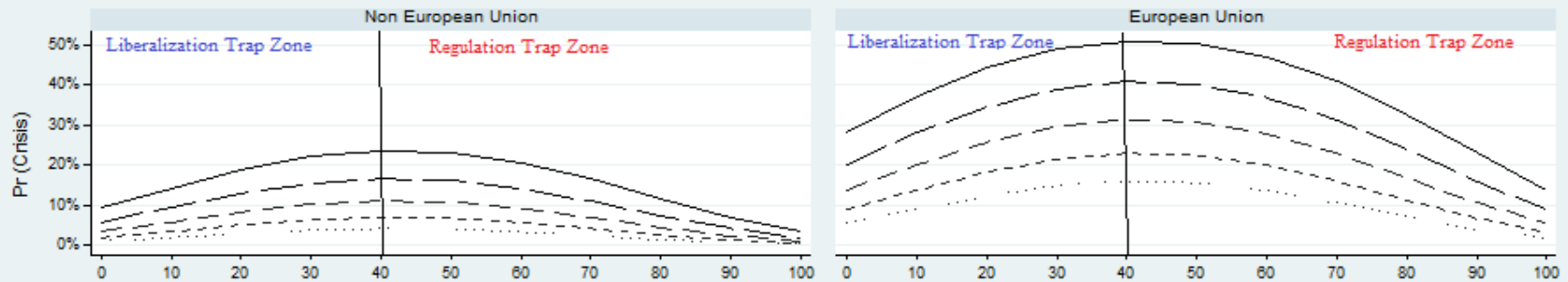
# Regulation-Institution Interaction Effect

## Adjusted Predictions

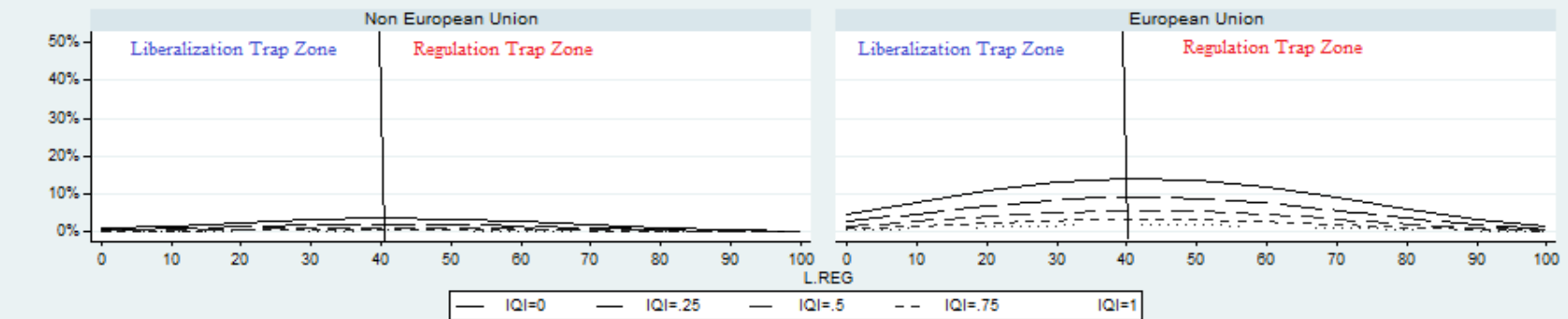
Pre Great Financial Crisis (1998-2007)



Great Financial Crisis (2008-2012)



Post Great Financial Crisis (2013-2017)



**More severe problems for EU**

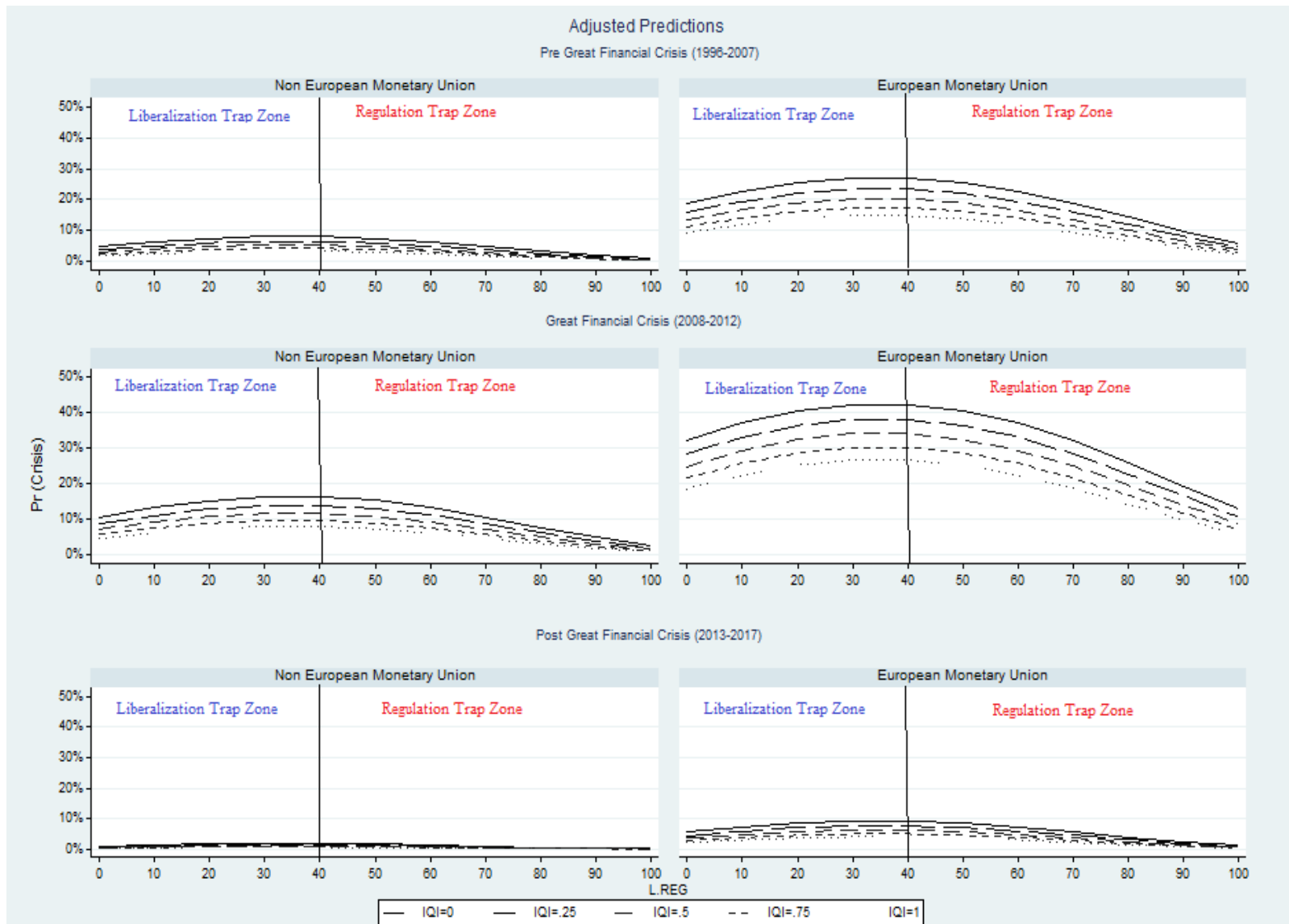
# Additional Results

**Table 4: Different specifications of the benchmark model, pooled Probit regressions**

VARIABLES	(1) CRISIS	(2) CRISIS	(3) CRISIS	(4) CRISIS	(5) CRISIS	(6) CRISIS	(7) CRISIS	(8) CRISIS	(9) CRISIS	(10) ALL CRISIS
<i>L.GDPpc</i>	0.1772***	0.1864***	0.1362***	0.1661***	0.1736***	0.1664***	0.1730***	0.2255***	0.2107***	0.1794***
<i>L.TOP5</i>	-0.0123***	-0.0097***	-0.0106***	-0.0096***	-0.0077**	-0.0078**	-0.0090**	-0.0107***	-0.0098***	-0.0109***
<i>IQI</i>	-1.0188*	-3.0932***	-2.8979***	-2.6168***	-2.8753***	-2.7026***	-3.2925***	-3.8151***	-4.1380***	-1.3801***
<i>GFC</i>	0.3615***	0.2869**	0.3314***	0.0443	0.2891**	0.2156#	0.3233***	0.7151*	0.8004**	0.3477***
<i>POST-GFC</i>	-0.7432***	-0.8321***	-0.8136***	-0.8324***	-1.0550***	-1.0432***	-0.8794***	-0.0483	-0.0681	-0.7412***
<i>EU</i>	0.7404***	0.5268***		0.3962**	0.3290*	0.2884#	0.4548**	0.7830***	0.7323***	0.7339***
<i>L.BAS</i>		0.0058***	0.0058***	0.0049***	0.0036**	0.0033*	0.0063***	0.0061***	0.0072***	
<i>L.GINI</i>		-2.4056***	-2.8981***	-1.7105**	-2.3335**	-2.1071**	-1.3431	-2.5206***	-1.4904	
<i>ENGLISH</i>		0.1491	0.1485	0.2494*	0.0505	0.0884	0.4207**	0.2056	0.5139***	
<i>MUSLIM</i>		-0.0077***	-0.0077***	-0.0083***	-0.0061*	-0.0063*	-0.0065*	-0.0086***	-0.0069*	
<i>L.INF</i>	0.0023**	0.0020*	0.0020*	0.0018#	0.0009	0.0009	0.0017#	0.0007	0.0002	0.0024**
<i>L.CAB</i>	-0.0137*	-0.0173**	-0.0173**	-0.0135#	-0.0194**	-0.0183*	-0.0110	-0.0143#	-0.0060	-0.0101#
<i>L.REG</i>	0.0285**	0.0374***	0.0258*	0.0355***	0.0274*	0.0268*	0.0390***	0.0337**	0.0357**	0.0293**
<i>L.REG2</i>	-0.0003**	-0.0005***	-0.0004**	-0.0004***	-0.0004**	-0.0004**	-0.0004***	-0.0004**	-0.0004**	-0.0004***
<i>EURO</i>			0.6594***							
<i>L.CONTAGION</i>				0.0468***		0.0153#				
<i>L.TREND</i>					0.5433***	0.5189***				
<i>Constant</i>	-0.9769**	0.7278	1.2737*	0.1407	0.6343	0.4445	-0.0095	0.3867	-0.5474	-0.7982*
<i>Regional Dummies</i>	No	No	No	No	No	No	Yes	No	Yes	No
<i>Year Dummies</i>	No	No	No	No	No	No	No	Yes	Yes	No
<b>Observations</b>	1,890	1,666	1,666	1,666	1,666	1,666	1,485	1,566	1,397	1,890
<b>Pseudo R<sup>2</sup></b>	0.198	0.225	0.233	0.255	0.386	0.388	0.228	0.305	0.312	0.180
<b>LL Model</b>	-385.9	-353.5	-349.9	-339.9	-280.4	-279.3	-340.3	-311.5	-297.5	-413.3
<b>AIC</b>	793.8	737.1	729.8	711.9	592.8	592.5	718.5	679	659	848.6
<b>BIC</b>	854.8	818.4	811.1	798.6	679.5	684.6	819.3	829	826.8	909.6
<b>F<sup>ALL</sup></b>	83.39	73.54	78.54	43.16	56.85	44	76.99	123.4	125.1	86.62
<b>Prob(F<sup>ALL</sup>)&gt;F</b>	0	0	0	0	0	0	0	0	0	0
<b>F<sup>REG</sup></b>	5.764	9.123	6.968	7.327	5.768	5.118	8.376	6.793	5.860	7.186
<b>Prob(F<sup>REG</sup>)&gt;F</b>	0.0560	0.0100	0.0310	0.0260	0.0560	0.0770	0.0150	0.0330	0.0530	0.0280

NOTES: Pooled Probit regressions: 138 countries, 1996-2017. *CRISIS* = 1 banking crisis, 0 otherwise. *ALL\_CRISIS* = 1 banking, sovereign debt crisis or twin crises, 0 otherwise. *GFC* identifies the period around the Great Financial Crisis (2008-2012). *POST-GFC* identifies the period after the Great Financial Crisis (2013-2017). *EU* = 1 EU member country, 0 otherwise. *EURO* = 1 Eurozone member country, 0 otherwise. Prefix *L* indicates a one-year lagged variable. See Appendix B for the complete list of variables. Pseudo R<sup>2</sup> and LL Model report McFadden's R<sup>2</sup> and the log-likelihood function of the model. AIC and BIC refers to Akaike and Bayesian Information Criterion. F<sup>ALL</sup> is the statistics of the full specification F-test. F<sup>REG</sup> is the statistics of a joint F-test on *REG* terms. \*\*\* p<0.01, \*\* p<0.05, \* p<0.10, # p<0.15.

# What about the Eurozone?



**Even more severe problems for EURO**

# Robustness checks

- **Correlated Random Effects Model (CREM)** approach to allow unobserved heterogeneity to be correlated with observed covariates in a random effects model (Wooldridge, 2010)
- **Dynamic Random Effects Model (DREM)** to allow for the inclusion of the lagged dependent variable as a covariate without incurring the initial conditions problem (Wooldridge 2005)
- **Double correction (DCOR):** CREM and DREM simultaneously
- **Instrumental Variables:** different instruments
- **Two-years waves collapse**
- **Different data frequency**

# Conclusions

- Mixed impact of financial regulation on the probability of banking crises
- Potential presence of non-linearity or interactive terms
- We test both the hypotheses assuming that regulation causes banking crises
- **The regulation-crisis relationship is inverted U-shaped**
- The relationship is **sensitive to the country-specific institutional quality**
- A vicious cycle at work triggers **a regulation and a liberalization trap.**
- **Coordination issue for the EU:** more rules or a freer sector? Brexit?
- Digging deeper: **more bad news for the Eurozone.** Structural shortcomings?